



RAPIDBI

KNOWLEDGE • UNDERSTANDING • ACTION

...Fresh Thinking

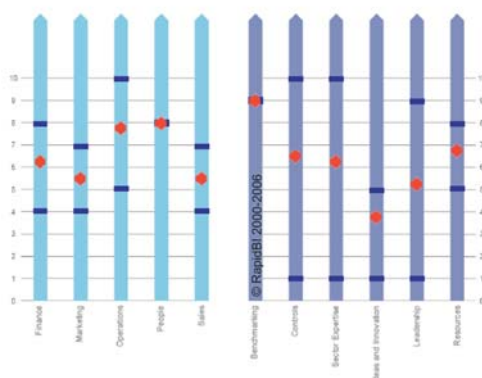
Getting the most from your business

Success depends on the complimentary blend of a number of **key factors** that merge together to help build a **winning performance**.

- ◆ How much do business leaders know about how their organisation functions?
- ◆ What are the most pressing concerns of their stakeholders?
- ◆ If you are collaborating with clients in a consulting relationship, how can you help them realise greater success by focusing their efforts on the real points of leverage?
- ◆ How do you help implement real improvements at an ever increasing pace?

Our approach to managing rapid business improvement is simple:

Performance to Date



◆ KNOWLEDGE

The essential ingredient is knowing what is currently happening and what is needed for the business

◆ UNDERSTANDING

The data you generate gives insight and understanding of what is necessary for improvements to work

◆ ACTION

Defining sensible and practical actions that can be implemented rapidly for success

We provide tools and experience to help build capability and performance

Business Improvement Review

Using a carefully crafted diagnostic tool reflecting a robust business model, the Business Improvement Review process gathers data from stakeholders. This is used to generate a series of reports in critical business and management areas that impact on the performance of the business. Using facilitator led sessions, the data is reflected back and the implications determined. Actions follow through on those areas of most concern to the stakeholders.



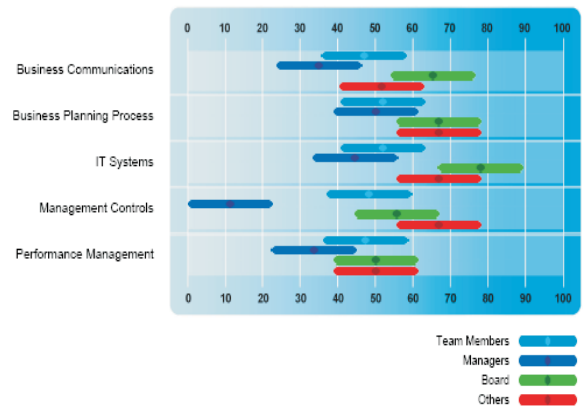
The model incorporates clusters of skills and processes around the four essential areas of management approach, management capability, execution and business management skills. Providing a holistic view of the business and its management, the process can be used at a number of levels acting as a catalyst for engaging support for change, challenging assumptions and identifying areas for rapid business improvements.

A Proven Process

Tried and tested with organisations across business and social economy sectors, the process

enables organisations and business consultants to establish solid relationships with clients. Skillful application of the Rapid Business Improvement process using the organisation diagnostic builds an enduring partnership with a strong agenda for purposeful change.

Example output



How we can help

- ◆ The state of the art diagnostic tool can be accessed via the web or paper based for group facilitated workshops.
- ◆ We provide complete training in the background and application of the tool, building familiarity with the concepts that underpin the approach and competence in administration and use.
- ◆ Additional help is available in developing change leadership and facilitation skills to successfully work with clients.

CONTACT US NOW TO DISCUSS HOW WE CAN HELP YOU SUPPORT YOUR CLIENTS

Comments from users who have experienced the BIR

• "Easy to use - my clients loved it" • "I've had great results - can I use this in my private practice" • "A well rounded tool which helps me flush out the issues" • "At last professional tools for intelligent advisors" • "I have been trying to get into this client for over 2 years, after doing the BIR with them they signed up straight away!" • "My client liked this so much they want to do it again next year" • "...thanks, now the management team are at last listening to me (HR Manager)" • "Since using this with my clients I have become much more strategic - thankyou" Training Manager • "I heard about this from a colleague - when can you come and train us?"